



Ministry of Transport and
Communications of the
Republic of Lithuania



ASIA-EUROPE TRANSPORT DEVELOPMENT FORUM

**WHAT CAN POLICY-MAKERS AND BUSINESS DO
TO FACILITATE TRADE AND TRANSPORT
BETWEEN ASIA AND EUROPE ?**

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By Livio Ambrogio – President of EIA and Ambrogio Trasporti SpA



1967 – 2009

- ✓ Intermodal Transport has become a middle-aged buddy
- ✓ A mature business in Europe Asia and the Americas with half a billion units moved in 2008
- ✓ Countless studies & projects promoted by EC, railways, national entities
- ✓ EU milestones: 2001 White Paper and the forthcoming new issue by Antonio Tajani

PRESENT SITUATION

- ✓ Infrastructure
 - ✓ Less of a problem in Central and Eastern Europe
 - ✓ Still a problem in Southern Europe
- ✓ Consider the geographical morphology of the Eurasian zone
- ✓ Free Market
 - ✓ Much progress has been achieved, generally speaking.
But if we compare single modes, we find out that only road transport has achieved a true free market, whereas rail progress in this respect is still insufficient



WHERE SHOULD WE FOCUS ON ?

- ✓ More facts vs. studies
- ✓ Recession will turn into an opportunity, as more efficient logistics will be required and more governments are getting serious about concepts like *green* and *eco-compatibility*
- ✓ Improvement of operations. This will depend on strict cooperation by multimodal operators and shippers



THE HARD PART OF WHAT TO DO

- ✓ Policy-makers, both at EU and national level must focus on 4 main targets
- ✓ Infrastructure, where still inadequate
- ✓ Remaining obstacles to a free market of rail transport, with an eye on monopolistic (albeit well concealed) attitudes



THE HARD PART OF WHAT TO DO

- ✓ Technology of the rail freight business, which is decades behind other modes and rail itself, considering passenger transport
- ✓ Information technology as marketing tool, to develop intermodal products and services. Whenever we plan a less-than-trainload service on a complex network (compared to a full train between two points), we lack capillary information on what is moving where. We must be able to use Galileo and other already existing technologies to gather the data we need



ANY QUESTIONS ?

Thank you for your attention!

By Livio Ambrogio – President of EIA and Ambrogio Trasporti SpA